

We Bring Business & Technology Together

Information technology and business systems are strategic investments your business can't live without. Yet too often, acquiring and maintaining these assets drains time and energy from your core business.

At Beringer Associates, we make sure you get the best possible return on your IT investment.

We systematically analyze, design, and implement every solution so it's targeted to your critical business objectives. We scale our solution to the size and resources of your organization. We minimize training and downtime costs so you receive immediate value.

What's more, our flexible solutions extend that value. We'll grow with your business and help you capitalize on emerging technology.

Value in the short term, and positioning for the future: That's what every investor looks for. That's what we deliver. And that's why we have one of the highest customer retention rates in the industry.

Together, we'll build the right technology solutions for your business.



*Value in the short term, and
positioning for the future*

Why Beringer Associates?

World Class Support

For every product and solution we deliver, we offer 100% live, full-time professional support. This commitment has earned us customer accolades and exemplary industry ratings.

Our support team is made up of certified professionals with decades of collective experience. They're available 24/7, and employ best-in-class support solutions, including an incident tracking system, remote control connectivity, and an advanced IT Service Management Platform. We provide our team with ongoing training and certification to ensure quick time to resolution.

Our industry-leading support services protect your IT investment and reduce your overhead expenses. Support is the key to our long-term success – and yours!

Recognized Expertise

Our team of IT professionals has achieved industry-wide recognition, including:

- Microsoft Dynamics President's Club, a small group of partners worldwide honored for outstanding business performance and dedication to customer satisfaction and innovation
- Microsoft Gold Partner Certification, representing a trusted partnership and the highest level of competence and expertise in Microsoft technologies
- Microsoft-certified competencies in Network Infrastructure Solutions and Microsoft Dynamics CRM
- Microsoft Partner of the Year (East Region) nomination, Satisfaction and Experience category
- Member of International Association of Managed Service Providers, the leading professional association and accrediting body in the industry

Personal Responsiveness

We're big enough to support your business, and small enough to give you personal attention. When you need us, we'll get you back to your mission-critical work, as fast as we can.

Each of us, from our leadership team and engineers to our office staff, is here to understand and support your business. At Beringer Associates, we've built a team with the experience and skills that set us apart. That technical expertise is paired with a passion to continually earn your trust and help you succeed.

By providing expert and responsive technical service, we ensure that your IT systems are moving your business forward.

Since switching to Beringer's Managed Network Services, our network downtime is virtually none. This is the single biggest improvement we've ever made technically.

– Richard Hoffman,
Vice President,
Shingle & Gibb

We Can Help You...

Network Services and Support

...assure your business continuity

Industry estimates indicate that, with proactive monitoring and maintenance, 93% of IT-related problems are preventable. What's more, small and medium sized businesses report an average of 50 hours of lost productivity per employee per year traceable to IT issues.

Whether you need project support for your internal staff, or comprehensive outsourcing to build and manage your company's technology backbone, Beringer can help. Our structured approach and best practices ensure that your network investment is secured, now and for the future. To keep your systems up and your employees productive, we also offer customizable programs for proactive network monitoring and maintenance.

Customer Relationship Management (CRM)

...fuel your revenue growth

Successful businesses grow by managing key strategic relationships. Any growing company needs a system to centralize sales, marketing and support initiatives. A CRM solution scaled to the needs of your business is the answer.

Your team can manage virtually every activity, from first contact through purchase and post-sales. Or let us customize a solution to help you create value through partner, vendor, or associate relationships.

Our CRM solutions integrate seamlessly with many common business applications. We'll make your implementation, fast, flexible, and affordable.

Telephone and Unified Communications

...reduce costs and enhance productivity

As voice and data converge, conventional systems have become obsolete. To stay productive and responsive, companies must integrate and leverage voice and data to create a unified platform for internal and external communications.

Now, even small businesses can adopt a unified communications infrastructure to capitalize on existing investments and minimize future expense. An affordable, scalable, and software-based design based on Voice over Internet Protocol (VoIP) technology is the foundation.

Beringer Associates can create a communications solution that integrates with your existing applications, provides access for employees in a single office or around the world, and lays the groundwork for adopting new technology.

Getting Started

Contact us now to schedule an assessment of your current IT environment.

How reliable is your current network?

We offer an independent assessment of your IT infrastructure and document our findings and recommendations. We'll review every aspect of your network, with special attention to backup and disaster recoverability, network security, and overall stability.

Could customer relationship management help your business grow?

One of our senior CRM consultants will meet with you to assess your goals and objectives. We'll brief your team on how a CRM solution can help overcome challenges and position your business for future growth.

Are your communications systems inhibiting productivity?

Let our unified communications experts review your current systems, introduce you to emerging technologies, and outline potential cost savings and improvements in productivity and responsiveness.

Visit us at www.beringer.net or call 800.796.4854 to learn more.



“ We needed a partner we could trust for the long haul, one that has the resources and knowledge to respond quickly when an issue arises and is willing to take the time to work with us as our business needs change. We chose Beringer because of their expertise with Microsoft CRM and their desire to help us get the most out of our CRM solution. I am confident Beringer will be there for us when we need them. ”

– Leo Foster, IT Manager, Deacon Industrial Supply